



Partner Pricing: Neat Devices and Services

Valid as of November 20, 2023



Neat Device	Product SKU	Description	MSRP (USD)
Neat Pad	NEATPAD-SE	Neat Pad - Controller or scheduling display. <i>Zoom: Room Controller or Scheduling Display</i> <i>Microsoft Teams: Console or Scheduling Panel</i>	\$820
Neat Bar	NEATBAR-SE	Collaboration Bar designed for Zoom and Microsoft Teams. Up to two screens. Integrated camera, microphones and wall, table, and display mounts. Neat Pad (NEATPAD-SE) is required as Neat Bar controller.	\$2,970
Neat Bar Pro	NEATBARPRO-SE	Collaboration Bar designed for Zoom and Microsoft Teams. Up to three screens. Integrated camera, microphones and wall, table, and display mounts. Neat Pad (NEATPAD-SE) is required as Neat Bar Pro controller.	\$5,030
Neat Board	NEATBOARD-SE	Neat Board - 65" Collaboration and touch screen device designed for Zoom and Microsoft Teams. Includes 65" display, integrated camera, microphones, table stand & stylus.	\$6,190
	NEATBOARD-FLOORSTAND	Neat Board - Rolling floor stand.	\$1,590
	NEATBOARD-WALLMOUNT	Neat Board - Fixed wall mount.	\$310
	NEATBOARD-STYLUS	Neat Board - Stylus Pens (QTY 2)	\$136
Neat Board 50	NEATBOARD50-SE	Neat Board 50" Collaboration touch screen device designed for Zoom and Microsoft Teams. Includes 50" and 4K active touch display, integrated camera, microphones, table stand & Neat Active Marker.	\$5,990
	NEATBOARD50-ADAPTIVE-STAND	Neat Board 50" - Rolling Adaptive Floor stand; Adjustment range 350 mm /13.8 inches.	\$1,990
	NEATBOARD50-ADAPTIVE-MOUNT	Neat Board 50" - Adaptive Wall mount; Adjustment range 350 mm /13.8 inches.	\$1,200
	NEATBOARD50-WALLMOUNT	Neat Board 50" - Fixed wall mount; non-adjustable	\$310
Neat Frame	NEATFRAME-SE	Neat Frame - Personal meeting device designed for Zoom and Microsoft Teams.	\$1,490
Neat Center	NEATCENTER-SE	A 360° companion device extending Neat Symmetry, providing optimal sound and views of meeting room participants. For placement on a table, mounted or hung from above. Ethernet cable included. Does not include POE (sold separately).	\$2,290
	POE-INJ-XX	Power over Ethernet power supply for Neat Center. The PoE power supply is needed if your built-in ethernet output does not supply power. <i>XX Available for INT or CN.</i> CN is for China only.	\$90

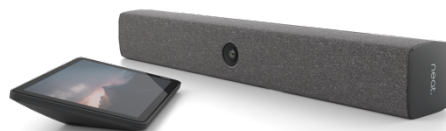
All Neat Extended Warranties are End of Sale as of September 7, 2023. Customers are encouraged to migrate to Pulse. Please work with your account and channel manager to learn more. Terms & conditions apply; see <https://neat.no/neat-pulse-terms-and-conditions/> for complete details.

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Compare Neat Pulse plans

	Pulse Starter	Pulse Plus	Pulse Pro ¹
Control			
Control (management & monitoring)	✓	✓	✓
Care			
Priority queue	✗	✓	✓
Technical support (Levels 1-3)	✗	✓	✓
Initial Response (SLA)	S1	4 hours	4 hours
	S2	6 hours	6 hours
	S3	24 hours	24 hours
	S4	48 hours	48 hours
Advanced troubleshooting	✗	✓	✓
Escalation with Zoom & Microsoft	✗	✓	✓
Cover			
Extended warranty	✗	✗	✓
Advanced hardware replacement	✗	✗	✓
Replacement shipping time	Standard. Ground shipping. (within 1 year limited warranty)	Standard. Ground shipping. (within 1 year limited warranty)	Expedited

¹ – Up to 5 years. Dependent on duration of plan, time of purchase, and age of hardware

Neat Pulse Plus - device based – 1, 3, or 5 year. Includes **Control**: Neat's cloud-based management platform for maximum control and visibility of Neat devices. **Care**: 24x5 coverage and our highest level of Technical Support with response Service Level Agreements, Tiers I-III engineering support, and connected device advanced troubleshooting through Neat's Control platform. Limited warranty applies to devices.

Neat Pulse Pro- device based – 1, 3, or 5 year. Maximum coverage & Neat's highest tier of support & hardware coverage. Includes **Control**: Neat's cloud-based management platform for maximum control and visibility of Neat devices. **Care**: 24x5 coverage and our highest level of Technical Support with response Service Level Agreements, Tiers I-III engineering support, and connected device advanced troubleshooting through Neat's Control platform. **Cover**: advanced hardware replacement with priority/expedited shipping and return shipping for defective devices.

Neat Device	Product SKU	Description	MSRP (USD)
Neat Bar with Neat Pad			
Pulse Plus	PULSE-PLUS-BAR1	Pulse Plus for Neat Bar with Neat Pad, including Control [Management and Monitoring] and Care [Support] for 1 year.	\$364
	PULSE-PLUS-BAR3	Pulse Plus for Neat Bar with Neat Pad, including Control [Management and Monitoring] and Care [Support] for 3 years.	\$910
	PULSE-PLUS-BAR5	Pulse Plus for Neat Bar with Neat Pad, including Control [Management and Monitoring] and Care [Support] for 5 years.	\$1,516
Pulse Pro	PULSE-PRO-BAR1	Pulse Pro for Neat Bar with Neat Pad, including Control [Management and Monitoring], Care [Support], and Cover [Advanced Replacement] for 1 year.	\$455
	PULSE-PRO-BAR3	Pulse Pro for Neat Bar with Neat Pad, including Control [Management and Monitoring], Care [Support], and Cover [Advanced Replacement] for 3 years.	\$1,137
	PULSE-PRO-BAR5	Pulse Pro for Neat Bar with Neat Pad, including Control [Management and Monitoring], Care [Support], and Cover [Advanced Replacement] for 5 years.	\$1,895

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Neat Device	Product SKU	Description	MSRP (USD)
Neat Bar Pro with Neat Pad			
Pulse Plus	PULSE-PLUS-BARPRO1	Pulse Plus for Neat Bar Pro with Neat Pad, including Control [Management and Monitoring] and Care [Support] for 1 year.	\$562
	PULSE-PLUS-BARPRO3	Pulse Plus for Neat Bar Pro with Neat Pad, including Control [Management and Monitoring] and Care [Support] for 3 years	\$1,404
	PULSE-PLUS-BARPRO5	Pulse Plus for Neat Bar Pro with Neat Pad, including Control [Management and Monitoring] and Care [Support] for 5 years.	\$2,340
Pulse Pro	PULSE-PRO-BARPRO1	Pulse Pro for Neat Bar Pro with Neat Pad, including Control [Management and Monitoring], Care [Support], and Cover [Advanced Replacement] for 1 year.	\$702
	PULSE-PRO-BARPRO3	Pulse Pro for Neat Bar Pro with Neat Pad, including Control [Management and Monitoring], Care [Support], and Cover [Advanced Replacement] for 3 years.	\$1,755
	PULSE-PRO-BARPRO5	Pulse Pro for Neat Bar Pro with Neat Pad, including Control [Management and Monitoring], Care [Support], and Cover [Advanced Replacement] for 5 years.	\$2,925
Neat Pad			
Pulse Plus	PULSE-PLUS-PAD1	Pulse Plus for Neat Pad, including Control [Management and Monitoring] and Care [Support] for 1 year.	\$79
	PULSE-PLUS-PAD3	Pulse Plus for Neat Pad, including Control [Management and Monitoring] and Care [Support] for 3 years.	\$197
	PULSE-PLUS-PAD5	Pulse Plus for Neat Pad, including Control [Management and Monitoring] and Care [Support] for 5 years.	\$328
Pulse Pro	PULSE-PRO-PAD1	Pulse Pro for Neat Pad, including Control [Management and Monitoring], Care [Support], and Cover [Advanced Replacement] for 1 year.	\$99
	PULSE-PRO-PAD3	Pulse Pro for Neat Pad, including Control [Management and Monitoring], Care [Support], and Cover [Advanced Replacement] for 3 years.	\$246
	PULSE-PRO-PAD5	Pulse Pro for Neat Pad, including Control [Management and Monitoring], Care [Support], and Cover [Advanced Replacement] for 5 years.	\$410
Neat Board			
Pulse Plus	PULSE-PLUS-BOARD1	Pulse Plus for Neat Board, , including Control [Management and Monitoring] and Care [Support] for 1 year.	\$594
	PULSE-PLUS-BOARD3	Pulse Plus for Neat Board, , including Control [Management and Monitoring] and Care [Support] for 3 years.	\$1,486
	PULSE-PLUS-BOARD5	Pulse Plus for Neat Board, , including Control [Management and Monitoring] and Care [Support] for 5 years.	\$2,476
Pulse Pro	PULSE-PRO-BOARD1	Pulse Pro for Neat Board, including Control [Management and Monitoring], Care [Support], and Cover [Advanced Replacement] for 1 year.	\$743
	PULSE-PRO-BOARD3	Pulse Pro for Neat Board, including Control [Management and Monitoring], Care [Support], and Cover [Advanced Replacement] for 3 years.	\$1,857
	PULSE-PRO-BOARD5	Pulse Pro for Neat Board, including Control [Management and Monitoring], Care [Support], and Cover [Advanced Replacement] for 5 years.	\$3,095
Neat Board 50			
Pulse Plus	PULSE-PLUS-BOARD50-1	Pulse Plus for Neat Board 50, including Control [Management and Monitoring] and Care [Support] for 1 year,	\$575
	PULSE-PLUS-BOARD50-3	Pulse Plus for Neat Board 50, including Control [Management and Monitoring] and Care [Support] for 3 years.	\$1,438
	PULSE-PLUS-BOARD50-5	Pulse Plus for Neat Board 50, including Control [Management and Monitoring] and Care [Support] for 5 years.	\$2,396
Pulse Pro	PULSE-PRO-BOARD50-1	Pulse Pro for Neat Board 50, including Control [Management and Monitoring], Care [Support], and Cover [Advanced Replacement] for 1 year.	\$720
	PULSE-PRO-BOARD50-3	Pulse Pro for Neat Board 50, including Control [Management and Monitoring], Care [Support], and Cover [Advanced Replacement] for 3 years.	\$1,797
	PULSE-PRO-BOARD50-5	Pulse Pro for Neat Board 50, including Control [Management and Monitoring], Care [Support], and Cover [Advanced Replacement] for 5 years.	\$2,995

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Neat Frame			
Pulse Plus	PULSE-PLUS-FRAME1	Pulse Plus for Neat Frame including Control [Management and Monitoring] and Care [Support] for 1 year.	\$143
	PULSE-PLUS-FRAME3	Pulse Plus for Frame including Control [Management and Monitoring] and Care [Support] for 3 years.	\$358
	PULSE-PLUS-FRAME5	Pulse Plus for Neat Frame including Control [Management and Monitoring] and Care [Support] for 5 years.	\$596
Pulse Pro	PULSE-PRO-FRAME1	Pulse Pro for Neat Frame, including Control [Management and Monitoring], Care [Support], and Cover [Advanced Replacement] for 1 year.	\$180
	PULSE-PRO-FRAME3	Pulse Pro for Neat Frame, including Control [Management and Monitoring], Care [Support], and Cover [Advanced Replacement] for 3 years.	\$447
	PULSE-PRO-FRAME5	Pulse Pro for Neat Frame, including Control [Management and Monitoring], Care [Support], and Cover [Advanced Replacement] for 5 years.	\$745
Neat Center			
Pulse Plus	PULSE-PLUS-CENTER1	Pulse Plus for Neat Center, including Control and Care for 1 year.	\$220
	PULSE-PLUS-CENTER3	Pulse Plus for Neat Center, including Control and Care for 3 years.	\$550
	PULSE-PLUS-CENTER5	Pulse Plus for Neat Center, including Control and Care for 5 years.	\$915
Pulse Pro	PULSE-PRO-CENTER1	Pulse Pro for Neat Center including Control, Care, and Cover for 1 year.	\$275
	PULSE-PRO-CENTER3	Pulse Pro for Neat Center, including Control, Care, and Cover for 3 years.	\$687
	PULSE-PRO-CENTER5	Pulse Pro for Neat Center, including Control, Care, and Cover for 5 years.	\$1,145

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